







Beth P. Zoller, JD, Legal Editor



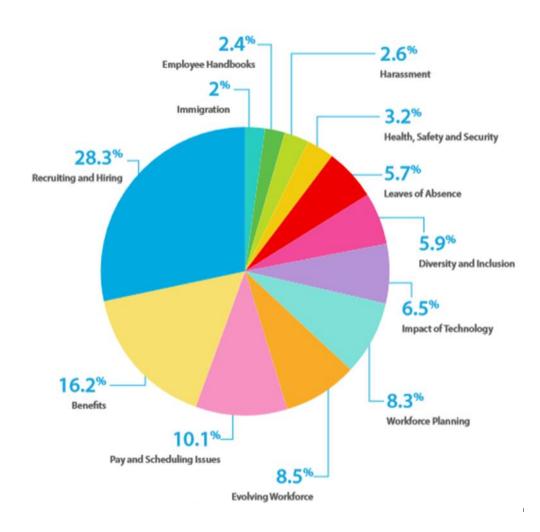
## **XpertHR Top Challenges Survey**

- Conducted October 2019
- 701 organizations participated
- Private employers, public employers and non-profits
- Small, medium and large organizations in all geographic areas
- Gain insight into strategic and compliance challenges
- Compare challenges YOY





### From the 12 issues expected to be the most challenging in 2020, respondents ranked this order:







## Strategic versus Compliance Challenges

### **Strategic Challenges**

- Understand societal, cultural and technological changes create employer challenges
- Connect HR strategy to business strategy, goals and priorities
- Recruit and hire with changing workforce demographics
- Ensure talent acquisition, performance management, training, compensation, benefits, and safety and security align
- Utilize analytics to track progress

### **Compliance Challenges**

- Shift from traditional HR responsibilities to comply with legal changes
- Comply with various federal, state and local laws and regulations
- Recognize risks of noncompliance
- Keep pace with laws and compliance trends





#### **Survey Results and YOY Comparison**

28.4% rank recruiting and hiring as Number 1 challenge

50.9% extremely challenged by finding high quality applicants

22.7% → 2017 28.8% → 2018

**32.6%** → **2019** 

20.6% extremely challenged by eliminating unconscious bias during recruiting

11.6% → 2018 14.1% → 2019





#### **Survey Results and YOY Comparison**

18.8% extremely challenged by aligning talent acquisition strategy with business objectives

11.7% → 2017 9.8% → 2018 8.1% → 2019 17.1% extremely challenged by hiring a diverse workforce

4.9% → 2017 7.4% → 2018 9.5% → 2019 14.4% extremely challenged by predictive analytics and Al in connection with recruiting

9.6% → 2018 9.9% → 2019





### **Consider Changing Demographics and Workforce Demands**

#### **Create a Comprehensive Recruiting Strategy**

- Who/how/where/when will recruit and interview
- Tools/methods to use, different strategies/different positions
- Background screenings
- Predictive analytics

#### **Connect Talent Acquisition to Business Goals**

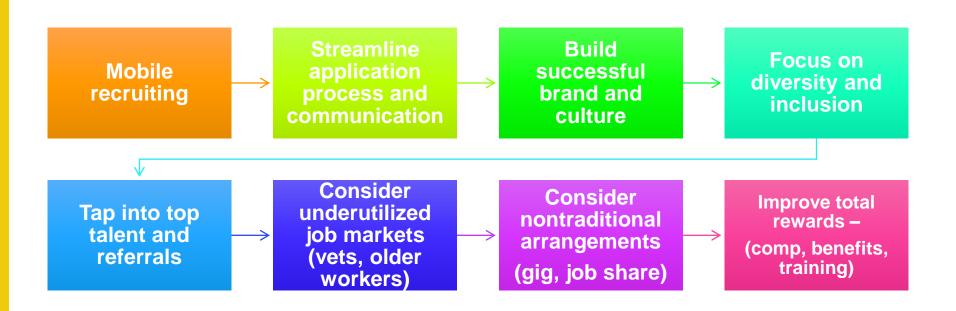
- Right people, right jobs, right cost
- Conduct gap analysis to create action plan
- Compare current state v. future workforce needs
- Evaluate what filled v. what need to fill







#### **Find High Quality Applicants**





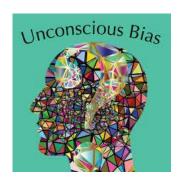


#### **Minimize Unconscious Bias**

- Provide fair/equal chance evaluate merit/skills/qualifications
- Interview by diverse panel
- Utilize software/applications/Al
- Avoid stereotyping/steering

#### **Utilize Predictive Analytics**

- Review retention rates and apply to hiring decisions
- Track cost per hire and time/money spent to recruit
- Evaluate time to fill position, who leaves and why
- Identify which hiring source gives best ROI





#### **Survey Results and YOY Comparison**

8.3% rank workforce planning as Number 1 challenge

34%
extremely
challenged by
employee
engagement,
morale and
satisfaction
14.5% → 2017

 $14.5\% \rightarrow 2017$   $19.7\% \rightarrow 2018$   $18.5\% \rightarrow 2019$ 

31.2%
extremely
challenged by
employee
retention

 $16.4\% \rightarrow 2017$   $17.8\% \rightarrow 2018$   $20.3\% \rightarrow 2019$ 

30.4%
extremely
challenged by
creating a
succession
plan

16.5% → 2018 19.4% → 2019





#### **Survey Results and YOY Comparison**

27% extremely challenged by training and upskilling current employees

12.5% → 2018 15.5% → 2019 25.5% extremely challenged by managing performance and professional development opportunities

11.6% → 2018 13.8% → 2019 16.9% extremely challenged by aligning compensation strategies with business objectives

8.2% → 2017 10.2% → 2018 11.3% → 2019





#### **Be Proactive and Address Strategic Business Needs**

# **Training and Professional Development Opportunities**

- Provide training/mentoring/professional development opportunities
- Support current roles and advancement
- Identify peak performers → provide opportunities, leadership roles and responsibilities
- Recruit from the inside → invest, train, coach
- Increase retention and reduce turnover → reduce recruiting and hiring costs





### **Be Attractive and Address Strategic Business Needs**

#### **Engagement Efforts**

- Connect employees to mission and business values
- Provide motivating and stimulating work environment
- Align with organization's vision
- Provide recognition → value and respect
- Involve employees in problem solving efforts/improvements
- Promote transparency/culture of trust
- Address issues/morale

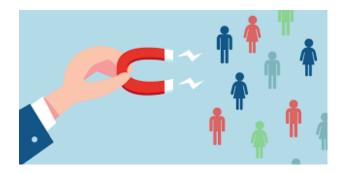




#### **Be Proactive and Address Strategic Business Needs**

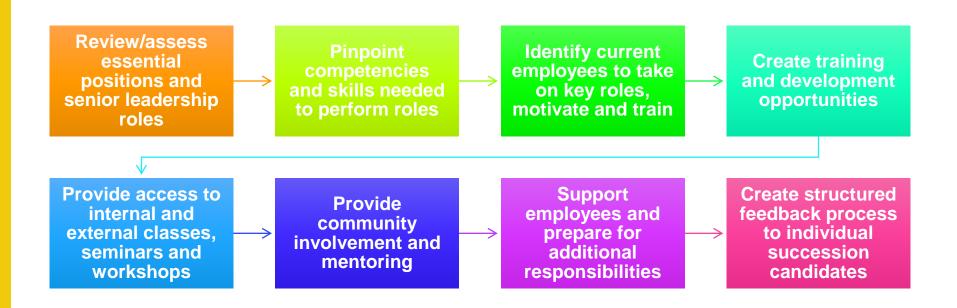
#### **Retention Efforts**

- Solicit continuous feedback from employees (i.e., exit interviews, informal meetings, employee opinion surveys, focus groups, hotlines and program evaluations)
- Determine where to improve
- Identify employees at risk of losing
- Consider measures to aid retention (i.e., comp, benefits, work/life balance)
- Use analytics
- Recognize negative impact of departing top performers/unwanted turnover





**Determine Succession Planning Tools Dependent on Employer Size, Scope & Goals** 







#### **Survey Results and YOY Comparison**

16.2%
rank
benefits
as
Number 1
challenge

50%
extremely
challenged by
health care
costs

27.2%
extremely
challenged by
preparing for
the future of
healthcare
and ACA
16.7% → 2017

 $16.7\% \rightarrow 2017$   $19.7\% \rightarrow 2018$   $17.2\% \rightarrow 2019$ 

16.1%
extremely
challenged by
adjusting
benefits for a
generationally
diverse
workforce
4.8% → 2017
9.7% → 2018
12% → 2019





#### **Survey Results and YOY Comparison**

14.4% extremely challenged by determining which voluntary benefits programs provide the best ROI

3.6% → 2017 6.3% → 2018 10% → 2019 12.6% extremely challenged by aligning benefit offerings with business objectives

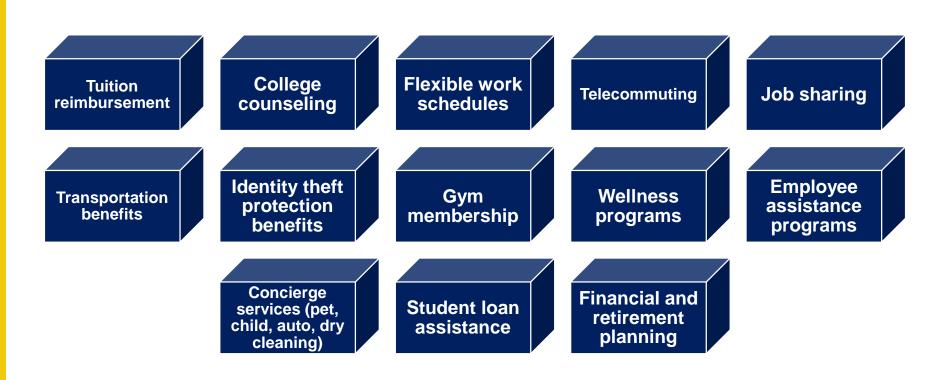
6.6% → 2017 8.8% → 2018 12.8% → 2019 10.2% extremely challenged by communicating benefits to the workforce

6.2% → 2017 10.8% → 2018 15.3% → 2019





**Review Current Benefit Offerings/Consider Trends** 







### **Prepare for the Future of Healthcare and Costs**

- Strike a balance → Provide for aging workforce, keep costs low
- Keep employees healthy/happy but provide raises
- Review demographics → determine most attractive benefits
- Make sure offerings competitive
- Assess vendors → evaluate price, quality, customer service
- Identify benefits with low participation, redesign or eliminate
- Effectively communicate benefits
- Provide employees with decision-making tools
- Consider wellness programs
- Tie to business strategy/company culture/corporate values







#### **Additional Considerations**

#### **Benefits for Different Generations**

- Different needs/interests
- Consider customization/personalization, provide freedom/choice

#### **Technological and Scientific Advancements.**

- Telemedicine and mobile applications improve access
- Artificial intelligence and chat bots answer → improve decision-making/open enrollment
- Artificial intelligence to evaluate benefit needs





#### **Survey Results and YOY Comparison**

5.9% rank diversity and inclusion as Number 1 Challenge

37.8% extremely challenged by managing diversity

20.6% extremely challenged by eliminating unconscious bias during the recruitment process

11.6% → 2018 14.1% → 2019





#### **Survey Results and YOY Comparison**

17% extremely challenged by hiring a diverse workforce

4.9% → 2017 7.4% → 2018 14.3% → 2019 13.1% extremely challenged by achieving diversity and inclusion goals

 $6.8\% \rightarrow 2018$  $8.4\% \rightarrow 2019$  12.4% extremely challenged by aligning diversity and inclusion with business strategy

5.6% → 2017 4.5% → 2018 8% → 2019



### **Expanded Definition of Diversity**







#### **Increase and Manage Diversity**

#### **Tie Diversity to Business Strategy and Goals**

- Obtain buy in of key stakeholders/upper management
- Cast wide recruiting net
- Focus on individual skills and qualifications
- Incorporate into mission statement



### **Incorporate Diversity into Policies and Practices**

- Discrimination/harassment including bullying/abusive conduct
- Leave and time off
- Reasonable accommodation





#### **Steps to Increase and Manage Diversity**

#### **Provide Training**

- Train on discrimination, harassment, sensitivity, diversity, bullying and abusive conduct
- Overcome stereotypes and prejudices → encourage civility and respect

#### **Address Complaints**

- Multichannel reporting procedure
- Investigate complaints
- Obtain evidence
- Conduct interviews
- Remedial, interim or disciplinary measures







#### **Enhance Inclusion and Combat Unconscious Bias**

- Avoid snap judgments/stereotyping
- Avoid steering to certain positions
- Train recognition of unconscious bias
- Provide with tools to manage interpersonal interactions
- Provide employees of different backgrounds with opportunities to work together
- Create mentoring programs for underrepresented groups





#### **Survey Results and YOY Comparison**

18.8% extremely challenged by mental health

14.9% → 2018 21.6% → 2019 20% extremely challenged by managing work/life balance





#### **Recognize the Importance of Mental Health**

#### Address Mental Health Issues

- Impacts workplace satisfaction, morale and productivity
- Applicable law (i.e., FMLA, ADA, state and local laws)
- Steer clear discrimination, harassment and retaliation
- Train supervisors → be sensitive/recognize red flags

#### **Respond to Accommodation Requests**

- Good faith engagement in interactive process
- Undue hardship





#### **Recognize the Importance of Mental Health**

#### **Workplace Safety**

- Intervene to protect employer, co-workers, third parties, if employee direct threat
- Carefully screen individuals in dangerous or safety sensitive positions
- Comply with privacy and discrimination laws

#### **Company Culture**

- Promote wellness programs
- Monitor with employee surveys, absence data, etc.
- Encourage open communication and inclusion
- Foster healthy work-life balance





#### **Recognize the Importance of Mental Health**

#### **Benefits**

- Substance abuse disorder services
- Behavioral health treatments
- Employee assistance programs
- Paid time off/vacation days/personal days
- Access to gyms
- Flexible working arrangements
- Access to counselors (alcohol and drug abuse, stress, depression)







#### **Survey Results and YOY Comparison**

10.1% rank pay and scheduling issues as Number 1 challenge

13.3% extremely challenged by the misclassification of exempt and nonexempt employees
6.6% → 2018
10% → 2019

12% extremely challenged by equal pay and wage transparency laws
7.9% → 2017
8.7% → 2018
10.7% → 2019





#### **Survey Results and YOY Comparison**

11.5% extremely challenged by proposed changes to overtime regulations

9.2% extremely challenged by state and local minimum wage rate increases

 $12.9\% \rightarrow 2017$   $6.9\% \rightarrow 2018$   $9.7\% \rightarrow 2019$ 

8.2% extremely challenged by salary history inquiry restrictions

5.9% → 2018 7.5% → 2019





### **Understand Minimum Wage and Overtime Changes**



#### Minimum Wage

- For 2020, minimum wage increase in 21 states, many localities
- 20 California localities alone!

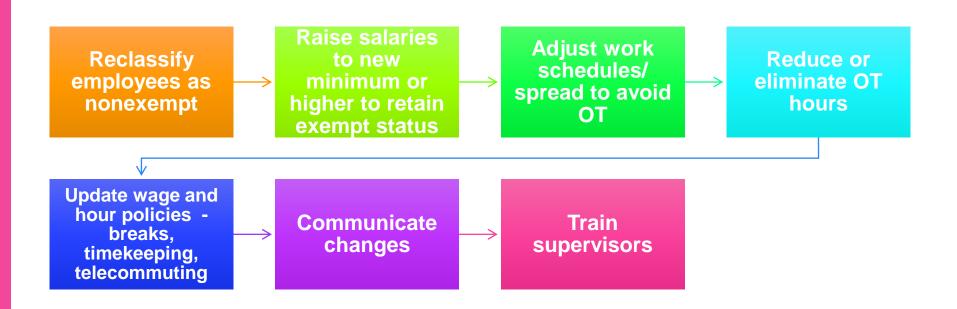


#### **Overtime Changes**

- Effective January 1, 2020, DOL final rule raises the minimum threshold for mandatory overtime pay under FLSA to \$35,568 (or \$684 per week) from its current level of \$23,660 (or \$455 per week)
- Rate covers additional 1.3 million workers previously OT ineligible



#### **Respond to Overtime Changes**







### **Understand Pay Equity Efforts**

- Recognize new laws → equal pay, wage disclosure, salary history
- Audit pay practices, benefits bonuses as well as job advertisements, job descriptions, job applications, salaries to ensure that the employer is not discriminating based on sex, race, national origin or any other protected class, or requesting unlawful information
- Document wage differentials → base on legitimate factors
- Establish clear compensation guidelines for salary increases/bonuses based on predictable, objective and nondiscriminatory factors (i.e., merit, productivity, performance, sales)



## Compliance Challenge #1: Wages & Compensation

### **Address Pay Equity**

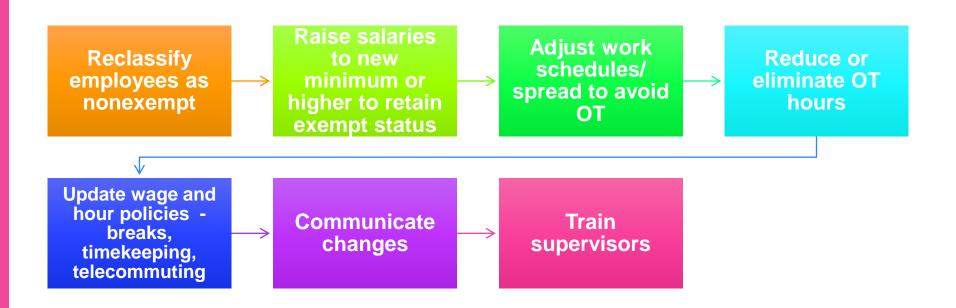
- Train managers on new laws
- Document decisions regarding hiring pay, performance and promotion
- Institute recordkeeping policies and procedures regarding wage records, job classifications, pay performance and promotion
- Focus on individual skills and qualifications
- Establish range of salaries for each position





## Compliance Challenge #1: Wages & Compensation

### **Respond to Overtime Changes**







## Compliance Challenge #1: Wages & Compensation

### **Recognize Risks of Noncompliance**



- Significant back wages
- Civil penalties
- Criminal prosecution and even imprisonment
- Harm to business reputation



#### **Survey Results and YOY Comparison**

5.7% rank leaves as Number 1 challenge 28.9% extremely challenged by keeping up with rapidly changing leave laws

11.2% → 2017

 $11.2\% \rightarrow 2017$   $19.5\% \rightarrow 2018$   $26.5\% \rightarrow 2019$ 

(state laws)

9.9% → 2017 18.6% → 2018 24.9% → 2019

(municipal laws)

23.1% extremely challenged by administrative burden of managing leaves

 $10.9\% \rightarrow 2017$   $15\% \rightarrow 2018$  $21.4\% \rightarrow 2019$ 





#### **Survey Results and YOY Comparison**

18.7% extremely challenged by paid medical/ family/ parental leave

6% → 2017 8.9% → 2018

9.9% → 2019

(paid family and medical leave)

**11%** → **2018** 

**16%** → **2019** 

(paid family and parental leave

16.5%
extremely
challenged by
determining
overall
business
strategy for
leave

8.8% → 2017 14.2% → 2018 15.8% → 2019 16.1% extremely challenged by determining which leave law requirements apply

8.3% → 2017 14.3% → 2018 21.8% → 2019 11.4% extremely challenged by leave as a reasonable accommodation

9.4% → 2018 12% → 2019





#### **Comply with Leave Laws**

#### **Address Leaves**

- Determine applicable law
- Understand how laws work together/which can use concurrently
- · Document leave

#### **Comply with Rapidly Changing Leave Laws**

- Designate point person to track
- Offer standard leave benefits or tailor depending on location/eligibility
- Provide benefits to improve morale/engagement, reduce turnover/absenteeism





#### **Comply with Leave Laws**

#### **Create Policies to Address**

- Types of leave entitled to/ how it accrues
- How time off requested and used

#### **Train supervisors**

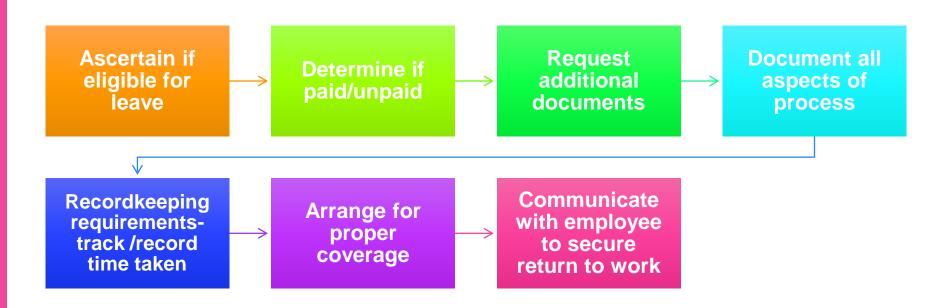
- Handle leave requests in a nondiscriminatory manner
- Track, document, manage and schedule leaves
- Engage in a good faith discussion regarding leave requests
- Don't wrongfully deny/punish for legitimate absences







#### **Respond to Leave Requests**







#### **Survey Results and YOY Comparison**

2.4% rank employee handbooks as Number 1 challenge 26.3%
extremely
challenged by
ensuring
handbooks
read and
understood

 $18.1\% \rightarrow 2017$   $17.9\% \rightarrow 2018$   $23.7\% \rightarrow 2019$ 

21.3%
extremely
challenged by
keeping
handbooks
current

 $13.2\% \rightarrow 2017$   $18.3\% \rightarrow 2018$   $23.7\% \rightarrow 2019$ 

16.3%
extremely
challenged by
managing
handbooks as
multistate
employer

6.8% → 2017 13.8% → 2018 21.1% → 2019



#### **Survey Results and YOY Comparison**

15.6% extremely challenged by incorporating local requirements

 $6.6\% \rightarrow 2017$   $11.2\% \rightarrow 2018$   $16.3\% \rightarrow 2019$ 

15.6% extremely challenged by aligning handbooks with business objectives

 $8\% \rightarrow 2017$   $8.8\% \rightarrow 2018$  $13.5\% \rightarrow 2019$  10.8% extremely challenged by NLRB impact on handbook policies

 $7\% \rightarrow 2017$   $7.3\% \rightarrow 2018$   $9.5\% \rightarrow 2019$ 





### **Craft the Right Approach**

#### **Ensure Handbooks Read and Understood**

- Provide handbook and training
- Require acknowledgment
- Provide context → practical examples/hypotheticals/visuals



### **Determine Optimal Organization for Multistate Employer**

- Develop general handbook with federal requirements, provide state supplements
- Use separate handbooks for each state
- One handbook with uniform policies for all states/greatest benefits



### **Update Certain Policies Frequently**

- Harassment
- Discrimination
- Accommodations
- Smoking
- Predictable scheduling
- Leave and time off
- Safe driving
- Salary history





#### **Consider National Labor Relations Board**

- · Clear and unambiguous language
- Don't make too broad/restrictive
- Do not interfere with employee rights
- Consider rule/policy's impact on employee rights
- Provide legitimate business justification for work rule

#### **Use Caution with Certain Policies**

- Contact with the press
- Confidentiality
- Investigations
- Employee communications





## Compliance Challenge #4: Marijuana & Drug Use

#### **Understand the Legal Landscape**

Medical marijuana
legal in more than 30
states and
recreational
marijuana use (within
specific parameters)
legal in over 10 states
including DC

24.6% extremely challenged by medical and recreational marijuana laws

5.7% → 2017 10.9% → 2018 19.5% → 2019 Marijuana remains classified as a Schedule I controlled substance and illegal under federal law





## Compliance Challenge #4: Marijuana & Drug Use

### **Conduct Employer Assessment**

- Understand applicable law
- Determine if medical/recreational use permissible and parameters
- Reasonable accommodations to medical marijuana users?
- Employees in safety-sensitive positions?
- Subject to the Drug-Free Workplace Act?





### Compliance Challenge #4: Marijuana & Drug Use

### **Determine Approach**

- Dependent on applicable law, industry, employees position/job duties and responsibilities
- Consider reasons for testing should be job-related/consistent with business need
- · Notify applicants/employees regarding method and manner of testing
- Create relevant policies → drug-free workplace, drug testing, disciplinary, smoking
- Train supervisors to recognize signs/symptoms of marijuana (i.e., decreased productivity and focus, bloodshot eyes, slurred speech or a distinct odor) and identify signs under the influence
- Provide accommodations if legally required to do so (disability or state law)
- Be careful about taking disciplinary action → protected class or off duty conduct
- Ensure legitimate/documented non-discriminatory reason for the adverse action





#### **Survey Results and YOY Comparison**

29.8% extremely challenged by preventing cyber breaches and maintaining data security

13.6% → 2017 27.5% → 2018 21.5% → 2019 21.7% extremely challenged by responding to cyber breaches

18% extremely challenged by processing and protecting employee data





#### **Understand Risks**

#### Information to Protect

- Intellectual property
- Data and confidential information
- Employer, employees and customers

#### **Legal Obligations**

- State data breach laws
- GDPR
- California Consumer Privacy Act





#### **Identify and Control Access to Information**

- Background screens if accessing sensitive information (i.e., financial, payroll)
- Red flags (previous fraudulent or dishonest conduct)
- Limit access to confidential information
- Link to job duties
- Dispose information not using
- Conduct exit interviews and return access to information





#### **Develop and Implement Policies and Agreements**

- Confidentiality policies and agreements
- Privacy policies
- Mobile device policies
- Social media policies
- Employee conduct policies
- Business ethics policies





### **Train Employees and Supervisors**

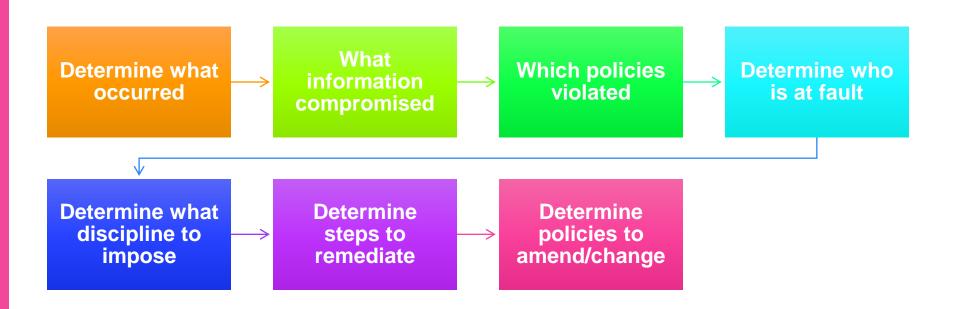
- Take safety measures re: confidential data passwords, encryption
- Recognize obligations and penalties for disclosure
- Avoid clicking on suspicious links
- Identify suspicious emails/phishing
- Don't mix personal and work-related
- Don't download suspicious apps/docs/files
- Secure mobile devices
- Actively monitor employee and supervisor activity







**Address Data Breaches and Coordinate with IT** 







### Final Thoughts









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# Thank You!

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